

Insurance and Financial Advisors Political Action Committee -- Virginia

Reporting Period: 10/01/2015 Through: 12/31/2015

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Schedule A: Direct Contributions Over \$100 Full Name of Contributor Mailing Address of Contributor	Donor Information 1. Employer or Business (If Corporate/Company Donor: N/A) 2. Type of Business(If Corporate Donor Type of Business) 3. Business Location	Date Received	Contribution This Period	Aggregate To Date
Andrews, Drudy C 10255 Cloverleaf Ct Mechanicsville, VA 23116	1.Belman Klein Associates 2.insurance sales 3.Mechanicsville VA	10/10/2015	\$42.00	\$179.50
Andrews, Drudy C 10255 Cloverleaf Ct Mechanicsville, VA 23116	1.Belman Klein Associates 2.insurance sales 3.Mechanicsville VA	11/10/2015	\$21.00	\$200.50
Andrews, Drudy C 10255 Cloverleaf Ct Mechanicsville, VA 23116	1.Belman Klein Associates 2.insurance sales 3.Mechanicsville VA	12/10/2015	\$21.00	\$221.50
Barnes, Edward R 3140 Chaparral Dr # 100 Roanoke, VA 24018	1.Ameriprise 2.insurance sales 3.Roanoke VA	10/10/2015	\$20.00	\$110.00
Barnes, Edward R 3140 Chaparral Dr # 100 Roanoke, VA 24018	1.Ameriprise 2.insurance sales 3.Roanoke VA	11/10/2015	\$10.00	\$120.00
Barnes, Edward R 3140 Chaparral Dr # 100 Roanoke, VA 24018	1.Ameriprise 2.insurance sales 3.Roanoke VA	12/10/2015	\$10.00	\$130.00
Borntrager, Jonas L 3861 Singers Glen Rd Harrisonburg, VA 22802	1.Jonas Borntrager Insurance 2.insurance sales 3.Harrisonburg VA	12/21/2015	\$250.00	\$750.00
Boyle, Diane 2901 Telestar CT Falls Church, VA 22042	1.NAIFA 2.legal staff 3.Falls Church VA	10/26/2015	\$150.00	\$2,850.00
Boyle, Diane 2901 Telestar CT Falls Church, VA 22042	1.NAIFA 2.legal staff 3.Falls Church VA	10/30/2015	\$150.00	\$3,000.00
Boyle, Diane 2901 Telestar CT Falls Church, VA 22042	1.NAIFA 2.legal staff 3.Falls Church VA	11/13/2015	\$150.00	\$3,150.00
Boyle, Diane 2901 Telestar CT Falls Church, VA 22042	1.NAIFA 2.legal staff 3.Falls Church VA	11/30/2015	\$150.00	\$3,300.00
Boyle, Diane 2901 Telestar CT Falls Church, VA 22042	1.NAIFA 2.legal staff 3.Falls Church VA	12/31/2015	\$300.00	\$3,600.00

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Campbell, Susan M 1901 Research Blvd Suite 400 Rockville, MD 20850	1.Guardian 2.insurance sales 3.Rockville MD	10/10/2015	\$25.00	\$137.50
Campbell, Susan M 1901 Research Blvd Suite 400 Rockville, MD 20850	1.Guardian 2.insurance sales 3.Rockville MD	11/10/2015	\$12.50	\$150.00
Campbell, Susan M 1901 Research Blvd Suite 400 Rockville, MD 20850	1.Guardian 2.insurance sales 3.Rockville MD	12/10/2015	\$12.50	\$162.50
Clarke, Roger E P O Box 9135 Virginia Beach, VA 23450	1.Beach Insurance Center 2.insurance sales 3.Virginia Beach VA	11/10/2015	\$8.50	\$102.00
Clarke, Roger E P O Box 9135 Virginia Beach, VA 23450	1.Beach Insurance Center 2.insurance sales 3.Virginia Beach VA	12/10/2015	\$8.50	\$110.50
Counts, William E 448 Viking Dr Suite 350 Virginia Beach, VA 23452	1.Commonwealth Planning 2.insurance sales 3.Virginia Beach VA	10/09/2015	\$300.00	\$300.00
DeBusk, Kim J 210 Harbor Watch Pl Newport News, VA 23606	1.Laufer Insurance 2.financial associate 3.Newport News VA	10/28/2015	\$250.00	\$250.00
Diehl, Roger A 94 Nicklaus Dr Newport News, VA 23602	1.Prudential Financial 2.insurance sales 3.Newport News VA	10/03/2015	\$125.00	\$125.00
Eddy, Sharon M 1037 W Glebe Rd Alexandria, VA 22305	1.State Farm Insurance 2.insurance sales 3.Alexandria VA	11/10/2015	\$8.50	\$102.00
Eddy, Sharon M 1037 W Glebe Rd Alexandria, VA 22305	1.State Farm Insurance 2.insurance sales 3.Alexandria VA	12/10/2015	\$8.50	\$110.50
Garris, Reba L 15207 Warwick Blvd Newport News, VA 23608	1.State Farm Insurance 2.insurance sales 3.Newport News VA	11/10/2015	\$8.50	\$102.00
Garris, Reba L 15207 Warwick Blvd Newport News, VA 23608	1.State Farm Insurance 2.insurance sales 3.Newport News VA	12/10/2015	\$8.50	\$110.50

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Full Name of Contributor Mailing Address of Contributor				
Harlow, Richard Lee 11190 Sunrise Valley Dr # 302 Reston, VA 20191	1.The Harlow Group LLC 2.insurance sales 3.Reston VA	10/10/2015	\$84.00	\$462.00
Harlow, Richard Lee 11190 Sunrise Valley Dr # 302 Reston, VA 20191	1.The Harlow Group LLC 2.insurance sales 3.Reston VA	11/10/2015	\$42.00	\$504.00
Harlow, Richard Lee 11190 Sunrise Valley Dr # 302 Reston, VA 20191	1.The Harlow Group LLC 2.insurance sales 3.Reston VA	12/10/2015	\$42.00	\$546.00
Harvey, James Y 21009 Timberlake Dr Lynchburg, VA 24502	1.State Farm Insurance 2.insurance sales 3.Lynchburg VA	10/10/2015	\$30.00	\$165.00
Harvey, James Y 21009 Timberlake Dr Lynchburg, VA 24502	1.State Farm Insurance 2.insurance sales 3.Lynchburg VA	11/10/2015	\$15.00	\$180.00
Harvey, James Y 21009 Timberlake Dr Lynchburg, VA 24502	1.State Farm Insurance 2.insurance sales 3.Lynchburg VA	12/10/2015	\$15.00	\$195.00
Hodges, Thomas W P O Box 4197 Lynchburg, VA 24502	1.Hodges Insurance 2.insurance sales 3.Lynchburg VA	10/10/2015	\$25.00	\$237.50
Hodges, Thomas W P O Box 4197 Lynchburg, VA 24502	1.Hodges Insurance 2.insurance sales 3.Lynchburg VA	11/10/2015	\$12.50	\$250.00
Hodges, Thomas W P O Box 4197 Lynchburg, VA 24502	1.Hodges Insurance 2.insurance sales 3.Lynchburg VA	12/10/2015	\$12.50	\$262.50
Hoge, F Courtney 32 W Franklin Rd Roanoke, VA 24011	1.New York Life 2.insurance sales 3.Roanoke VA	11/10/2015	\$8.50	\$102.00
Hoge, F Courtney 32 W Franklin Rd Roanoke, VA 24011	1.New York Life 2.insurance sales 3.Roanoke VA	12/10/2015	\$8.50	\$110.50
Howard, Peter K 2276 Franklin Tpke Suite 122 Danville, VA 24540	1.Cambridge Investment Research 2.insurance sales 3.Danville VA	10/10/2015	\$42.00	\$231.00

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Howard, Peter K 2276 Franklin Tpke Suite 122 Danville, VA 24540	1.Cambridge Investment Research 2.insurance sales 3.Danville VA	11/10/2015	\$21.00	\$252.00
Howard, Peter K 2276 Franklin Tpke Suite 122 Danville, VA 24540	1.Cambridge Investment Research 2.insurance sales 3.Danville VA	12/10/2015	\$21.00	\$273.00
Johnston, Ronald M 302 Mark Twain North Newport News, VA 23606	1.Sterling Benefits 2.insurance sales 3.Newport News VA	12/15/2015	\$50.00	\$150.00
Kerley, Michael L 9424 Talism Dr Vienna, VA 22182	1.NAIFA 2.legal staff 3.Falls Church VA	12/15/2015	\$250.00	\$250.00
Kiernan, Beverly M P O Box 12779 Norfolk, VA 23541	1.Insco Group Inc 2.Account Exec 3.Norfolk VA	10/10/2015	\$20.00	\$110.00
Kiernan, Beverly M P O Box 12779 Norfolk, VA 23541	1.Insco Group Inc 2.Account Exec 3.Norfolk VA	11/10/2015	\$10.00	\$120.00
Kiernan, Beverly M P O Box 12779 Norfolk, VA 23541	1.Insco Group Inc 2.Account Exec 3.Norfolk VA	12/10/2015	\$10.00	\$130.00
March, M Hunter 908 W Washington St Suffolk, VA 23434	1.Nationwide Insurance 2.insurance sales 3.Suffolk VA	10/10/2015	\$30.00	\$165.00
March, M Hunter 908 W Washington St Suffolk, VA 23434	1.Nationwide Insurance 2.insurance sales 3.Suffolk VA	11/10/2015	\$15.00	\$180.00
March, M Hunter 908 W Washington St Suffolk, VA 23434	1.Nationwide Insurance 2.insurance sales 3.Suffolk VA	12/10/2015	\$15.00	\$195.00
Miller, Christine E 731 E Market St Suite C Harrisonburg, VA 22801	1.Valley Financial 2.insurance sales 3.Harrisonburg VA	10/04/2015	\$150.00	\$150.00
Mitchell, Robert E P O Box 9857 Chesapeake, VA 23321	1.Atlantic Charter Insurance 2.insurance sales 3.Chesapeake VA	11/20/2015	\$112.50	\$112.50

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Morris, Harold T 438 Mechunk Creek Dr Troy, VA 22974	1.Morris Insurance Agency 2.insurance sales 3.Troy VA	10/10/2015	\$70.00	\$485.00
Morris, Harold T 438 Mechunk Creek Dr Troy, VA 22974	1.Morris Insurance Agency 2.insurance sales 3.Troy VA	11/10/2015	\$35.00	\$520.00
Morris, Harold T 438 Mechunk Creek Dr Troy, VA 22974	1.Morris Insurance Agency 2.insurance sales 3.Troy VA	12/10/2015	\$35.00	\$555.00
Mullins, Jonathan S 100 Buena Vista Street Lynchburg, VA 24504	1.Central Virginia Financial Servces 2.insurance sales 3.Lynchburg VA	10/10/2015	\$11.00	\$160.50
Mullins, Jonathan S 100 Buena Vista Street Lynchburg, VA 24504	1.Central Virginia Financial Servces 2.insurance sales 3.Lynchburg VA	11/10/2015	\$5.50	\$166.00
Mullins, Jonathan S 100 Buena Vista Street Lynchburg, VA 24504	1.Central Virginia Financial Servces 2.insurance sales 3.Lynchburg VA	12/10/2015	\$5.50	\$171.50
NAIFA -- Richmond P O Box 70391 Richmond, VA 23255	1. 2.Professional Association 3.Richmond VA	11/24/2015	\$250.50	\$250.50
NAIFA -- South Hampton Roads c/o William T Whitmore Jr P O Box 4748 Virginia Beach, VA 23454	1. 2.industry association 3.Virginia Beach VA	12/23/2015	\$74.00	\$232.00
NAIFA -- Tidewater P O Box 10134 Virginia Beach, VA 23450	1. 2.industry association 3.Virginia Beach VA	12/31/2015	\$190.50	\$190.50
NAIFA -- Virginia 3108 N Parham Rd Suite 100-A Richmond, VA 23294	1. 2. 3.	11/24/2015	\$464.00	\$464.00
Overly, Steven H 230 Powers Court Newport News, VA 23601	1.The Power in Insurance Inc 2.insurance sales 3.Newport News VA	10/10/2015	\$25.00	\$137.50
Overly, Steven H 230 Powers Court Newport News, VA 23601	1.The Power in Insurance Inc 2.insurance sales 3.Newport News VA	11/10/2015	\$12.50	\$150.00

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Overly, Steven H 230 Powers Court Newport News, VA 23601	1.The Power in Insurance Inc 2.insurance sales 3.Newport News VA	12/10/2015	\$12.50	\$162.50
Parker, Cheryl R 3008 Virginia Beach Blvd Virginia Beach, VA 23452	1.Atlantic Charter Insurance 2.insurance sales 3.Virginia Beach VA	10/10/2015	\$25.00	\$137.50
Parker, Cheryl R 3008 Virginia Beach Blvd Virginia Beach, VA 23452	1.Atlantic Charter Insurance 2.insurance sales 3.Virginia Beach VA	11/10/2015	\$12.50	\$150.00
Parker, Cheryl R 3008 Virginia Beach Blvd Virginia Beach, VA 23452	1.Atlantic Charter Insurance 2.insurance sales 3.Virginia Beach VA	12/10/2015	\$12.50	\$162.50
Platt, Joseph B 154 Hansen Rd Suite 202-A Charlottesville, VA 22911	1.Platt Financial 2.insurance sales 3.Charlottesville VA	10/10/2015	\$25.00	\$137.50
Platt, Joseph B 154 Hansen Rd Suite 202-A Charlottesville, VA 22911	1.Platt Financial 2.insurance sales 3.Charlottesville VA	11/10/2015	\$12.50	\$150.00
Platt, Joseph B 154 Hansen Rd Suite 202-A Charlottesville, VA 22911	1.Platt Financial 2.insurance sales 3.Charlottesville VA	12/10/2015	\$12.50	\$162.50
Quilter, Paige L 6641 W Broad St # 404 Richmond, VA 23230	1.MetLife Financial 2.insurance sales 3.Richmond VA	10/09/2015	\$25.00	\$125.00
Raddatz, Thomas J 999 Waterside Dr Suite 900 Norfolk, VA 23514	1.New York Life 2.insurance sales 3.Norfolk VA	10/09/2015	\$100.00	\$312.50
Raddatz, Thomas J 999 Waterside Dr Suite 900 Norfolk, VA 23514	1.New York Life 2.insurance sales 3.Norfolk VA	10/10/2015	\$25.00	\$337.50
Raddatz, Thomas J 999 Waterside Dr Suite 900 Norfolk, VA 23514	1.New York Life 2.insurance sales 3.Norfolk VA	11/10/2015	\$12.50	\$350.00
Raddatz, Thomas J 999 Waterside Dr Suite 900 Norfolk, VA 23514	1.New York Life 2.insurance sales 3.Norfolk VA	12/10/2015	\$12.50	\$362.50

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Rex, Adam T 2940 N Lynnhaven Rd Suite 100 Virginia Beach, VA 23452	1.Cornerstone Financial Services 2.insurance sales 3.Virginia Beach VA	10/09/2015	\$250.00	\$250.00
Roberts, Pamela Y 3112 Tyre Neck Rd Chesapeake, VA 23321	1.Roberts Insurance 2.insurance sales 3.Chesapeake VA	11/10/2015	\$8.50	\$102.00
Roberts, Pamela Y 3112 Tyre Neck Rd Chesapeake, VA 23321	1.Roberts Insurance 2.insurance sales 3.Chesapeake VA	12/10/2015	\$8.50	\$110.50
Rosnick, Harry S P O Box 360 Fredericksburg, VA 22404	1.Nationeide Insurance 2.insurance sales 3.Fredericksburg VA	10/10/2015	\$85.00	\$485.00
Rosnick, Harry S P O Box 360 Fredericksburg, VA 22404	1.Nationeide Insurance 2.insurance sales 3.Fredericksburg VA	11/10/2015	\$42.50	\$527.50
Rosnick, Harry S P O Box 360 Fredericksburg, VA 22404	1.Nationeide Insurance 2.insurance sales 3.Fredericksburg VA	12/10/2015	\$42.50	\$570.00
Schmiesing, Robert L 10213 Commonwealth Blvd Fairfax, VA 22032	1.Thrivent Financial for Lutherans 2.insurance sales 3.Fairfax VA	10/10/2015	\$17.00	\$193.50
Schmiesing, Robert L 10213 Commonwealth Blvd Fairfax, VA 22032	1.Thrivent Financial for Lutherans 2.insurance sales 3.Fairfax VA	11/10/2015	\$8.50	\$202.00
Schmiesing, Robert L 10213 Commonwealth Blvd Fairfax, VA 22032	1.Thrivent Financial for Lutherans 2.insurance sales 3.Fairfax VA	12/10/2015	\$8.50	\$210.50
Scott, Paul A 10101 Terrace Ct Fredericksburg, VA 22408	1.Scott Insurance 2.insurance sales 3.Fredericksburg VA	10/10/2015	\$30.00	\$265.00
Scott, Paul A 10101 Terrace Ct Fredericksburg, VA 22408	1.Scott Insurance 2.insurance sales 3.Fredericksburg VA	10/13/2015	\$100.00	\$365.00
Scott, Paul A 10101 Terrace Ct Fredericksburg, VA 22408	1.Scott Insurance 2.insurance sales 3.Fredericksburg VA	11/10/2015	\$15.00	\$380.00

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Scott, Paul A 10101 Terrace Ct Fredericksburg, VA 22408	1.Scott Insurance 2.insurance sales 3.Fredericksburg VA	12/10/2015	\$15.00	\$395.00
Spindel, Ronald Floyd 3300 Building #220 Virginia Beach, VA 23452	1.The Spindel Agency 2.insurance sales 3.Virginia Beach VA	10/10/2015	\$84.00	\$462.00
Spindel, Ronald Floyd 3300 Building #220 Virginia Beach, VA 23452	1.The Spindel Agency 2.insurance sales 3.Virginia Beach VA	11/10/2015	\$42.00	\$504.00
Spindel, Ronald Floyd 3300 Building #220 Virginia Beach, VA 23452	1.The Spindel Agency 2.insurance sales 3.Virginia Beach VA	12/10/2015	\$42.00	\$546.00
Ulmer, James E 12719 Lake Wilderness Lane Spotsylvania, VA 22551	1.Ulmer Agency 2.insurance sales 3.Spotsylvania VA	11/27/2015	\$125.00	\$125.00
White, Travis W 9316-E Old Keene Mill Rd Burke, VA 22015	1.Allstate Life Insurance 2.insurance sales 3.Burke VA	10/10/2015	\$25.00	\$137.50
White, Travis W 9316-E Old Keene Mill Rd Burke, VA 22015	1.Allstate Life Insurance 2.insurance sales 3.Burke VA	11/10/2015	\$12.50	\$150.00
White, Travis W 9316-E Old Keene Mill Rd Burke, VA 22015	1.Allstate Life Insurance 2.insurance sales 3.Burke VA	12/10/2015	\$12.50	\$162.50
Whitmore, William T 2301 Kenstock Dr Suite 203 Virginia Beach, VA 23454	1.Pinnacle First Financial 2.insurance sales 3.Virginia Beach VA	11/24/2015	\$250.00	\$250.00
Winfield, Brian P 397 Little Neck Road Blgd 3300 # 222 Virginia Beach, VA 23452	1.Winfield & Associates 2.insurance sales 3.Virginia Beach VA	10/10/2015	\$50.00	\$375.00
Winfield, Brian P 397 Little Neck Road Blgd 3300 # 222 Virginia Beach, VA 23452	1.Winfield & Associates 2.insurance sales 3.Virginia Beach VA	11/10/2015	\$25.00	\$400.00
Winfield, Brian P 397 Little Neck Road Blgd 3300 # 222 Virginia Beach, VA 23452	1.Winfield & Associates 2.insurance sales 3.Virginia Beach VA	12/10/2015	\$25.00	\$425.00

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Woleben, John M 233 Business Park Dr Suite 200 Virginia Beach, VA 23462	1.Friedman Associates 2.insurance sales 3.Virginia Beach VA	10/05/2015	\$250.00	\$375.00
Wolfe, Christopher W 175 Community Street Charlottesville, VA 22911	1.Allstate Financial Services 2.insurance sales 3.Charlottesville VA	10/10/2015	\$25.00	\$137.50
Wolfe, Christopher W 175 Community Street Charlottesville, VA 22911	1.Allstate Financial Services 2.insurance sales 3.Charlottesville VA	11/10/2015	\$12.50	\$150.00
Wolfe, Christopher W 175 Community Street Charlottesville, VA 22911	1.Allstate Financial Services 2.insurance sales 3.Charlottesville VA	12/10/2015	\$12.50	\$162.50
Total This Period			\$6,181.50	

No Schedule B results to display.

No Schedule C results to display.

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Schedule D: Expenditures Person or Company Paid and Address	Item or Service	Name of Person Authorizing Expenditure	Date of Expenditure	Amount Paid
Signs, Plaques and More 4400 Holland Plaza Shopping Center Virginia Beach, VA 23452	Adkinson award plaque	Tom Hodges	10/16/2015	\$111.40
Howard, Peter K 2276 Franklin Tpke Suite 122 Danville, VA 24540	exec compensation	Harold Morris	11/10/2015	\$800.00
NAIFAPAC 2901 Telestar Ct Falls Church, VA 22042	supplies	Harold Morris	11/22/2015	\$72.63
Total This Period				\$984.03

No Schedule E-1 results to display.

No Schedule E-2 results to display.

No Schedule F results to display.

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Schedule G: Statement of Funds	Number of Contributions	Amount	
Contributions Received This Period			
1. Schedule A [Over \$100]	100	\$6,181.50	
2. Schedule B [Over \$100]	0	\$0.00	
3. Un-itemized Cash Contributions [\$100 or less]	75	\$2,507.25	
4. Un-itemized In-Kind Contributions [\$100 or less]	0	\$0.00	
5. Total	175		\$8,688.75
Bank Interest, Refunded Expenditures and Rebates			
6. Schedule C [also enter on Line 17b on Schedule H]			\$0.00
Expenditures Made This Period			
7. Schedule B [From line 2 Above]		\$0.00	
8. Un-itemized In-Kind contributions [From line 4 Above]		\$0.00	
9. Schedule D [Expenditures]		\$984.03	
10. Total [add lines 7, 8 and 9]			\$984.03
Reconciliation of Loan Account			
11. Beginning loan balance [from line 15 of last report]		\$0.00	
12. Loans received this period [from Schedule E-Part 1]		\$0.00	
13. Subtotal			\$0.00
14. Subtract: Loans repaid this period [from Schedule E-Part2]		\$0.00	
15. Ending loan balance			\$0.00

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Schedule H: Summary of Receipts and Disbursements			
16. Beginning Balance [Line 19 of last Report]		\$66,542.19	
17. Receipts for Current Reporting Period:			
a. Contributions received this period [Line 5 of Schedule G]	\$8,688.75		
b. Bank interest, refunded expenditures and rebates [Line 6 of Schedule G]	\$0.00		
c. Loans received this period [Line 12 of Schedule G]	\$0.00		
d. Subtotal: Contributions and Receipts received this period		\$8,688.75	
e. Total Expendable Funds [Add Linds 16 and 17d]			\$75,230.94
18. Disbursements for Current Reporting Period			
a. Expenditures made this reporting period [Line 10 of Schedule G]	\$984.03		
b. Loans repaid this reporting period [Line 14 of Schedule G]		\$0.00	
c. Other surplus funds paid out [from Schedule I]		\$0.00	
d. Total Payments Made [Add lines 18a,18b, and 18c]			\$984.03
19. Ending Balance [Subtract Line 18b from Line 17e]			\$74,246.91
20. Total Unpaid Debts [from Schedule F of this report]	\$0.00		
Committee's Receipts and Disbursements - Election Cycle			
21. Balance at Start of Election Cycle		\$102,681.35	
22. Previous Receipts [Line 24 from last report]	\$13,011.21		
23. Receipts from Current Reporting Previous [Line 17d above]	\$8,688.75		
24. Total Receipts this Election Cycle [Add lines 22 and 23]		\$21,699.96	
25. Total Funds Available [Add lines 21 and 24]			\$124,381.31
26. Previous Disbursements [Line 28 from last report]	\$49,150.37		
27. Disbursements from Current Reporting Period [Line 18d above]	\$984.03		
28. Total Disbursements this Election Cycle			\$50,134.40
29. Ending Balance			\$74,246.91