

Insurance and Financial Advisors Political Action Committee -- Virginia

Reporting Period: 04/01/2012 Through: 06/30/2012

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| Schedule A: Direct Contributions Over \$100 Full Name of Contributor Mailing Address of Contributor | Donor Information 1. Employer or Business (If Corporate/Company Donor: N/A) 2. Type of Business(If Corporate Donor Type of Business) 3. Business Location | Date Received | Contribution This Period | Aggregate To Date |
|---|--|---------------|--------------------------|-------------------|
| Denny, James R 7231 Forest Ave Suite 300 Richmond, VA 23226 | 1.AXA Advisors LLC 2.insurance sales 3.Richmond VA | 05/04/2012 | \$52.50 | \$152.50 |
| Denny, James R 7231 Forest Ave Suite 300 Richmond, VA 23226 | 1.AXA Advisors LLC 2.insurance sales 3.Richmond VA | 05/10/2012 | \$25.00 | \$177.50 |
| Denny, James R 7231 Forest Ave Suite 300 Richmond, VA 23226 | 1.AXA Advisors LLC 2.insurance sales 3.Richmond VA | 06/10/2012 | \$25.00 | \$202.50 |
| Garcia, Michael A 5625 Columbia Pike Falls Church, VA 22041 | 1.State Farm 2.insurance sales 3.Falls Church VA | 05/01/2012 | \$150.00 | \$150.00 |
| Harlow, Richard Lee 11190 Sunrise Valley Dr # 302 Reston, VA 20191 | 1.The Harlow Group LLC 2.insurance sales 3.Reston VA | 04/10/2012 | \$42.00 | \$168.00 |
| Harlow, Richard Lee 11190 Sunrise Valley Dr # 302 Reston, VA 20191 | 1.The Harlow Group LLC 2.insurance sales 3.Reston VA | 05/10/2012 | \$42.00 | \$210.00 |
| Harlow, Richard Lee 11190 Sunrise Valley Dr # 302 Reston, VA 20191 | 1.The Harlow Group LLC 2.insurance sales 3.Reston VA | 06/10/2012 | \$42.00 | \$252.00 |
| Howard, Peter K 2276 Franklin Tpke Suite 122 Danville, VA 24540 | 1.Cambridge Investment Research 2.insurance sales 3.Danville VA | 05/10/2012 | \$21.00 | \$105.00 |
| Howard, Peter K 2276 Franklin Tpke Suite 122 Danville, VA 24540 | 1.Cambridge Investment Research 2.insurance sales 3.Danville VA | 06/10/2012 | \$21.00 | \$126.00 |
| Layne, Jeff 3951 Westerre Pkwy Suite 300 Richmond, VA 23233 | 1.Farmers Insurance 2.insurance sales 3.Richmond VA | 06/06/2012 | \$100.00 | \$135.00 |
| Morris, Harold T 438 Mechunk Creek Dr Troy, VA 22974 | 1.Morris Insurance Agency 2.insurance sales 3.Troy VA | 05/10/2012 | \$25.00 | \$125.00 |
| Morris, Harold T 438 Mechunk Creek Dr Troy, VA 22974 | 1.Morris Insurance Agency 2.insurance sales 3.Troy VA | 06/10/2012 | \$25.00 | \$150.00 |

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|--|--|---------------|--------------------------|-------------------|
| Full Name of Contributor Mailing Address of Contributor | | | | |
| Parker, Cheryl R 3008 Virginia Beach Blvd Virginia Beach, VA 23452 | 1.Atlantic Charter Insurance 2.insurance sales 3.Virginia Beach VA | 04/10/2012 | \$27.50 | \$110.00 |
| Parker, Cheryl R 3008 Virginia Beach Blvd Virginia Beach, VA 23452 | 1.Atlantic Charter Insurance 2.insurance sales 3.Virginia Beach VA | 05/10/2012 | \$27.50 | \$137.50 |
| Parker, Cheryl R 3008 Virginia Beach Blvd Virginia Beach, VA 23452 | 1.Atlantic Charter Insurance 2.insurance sales 3.Virginia Beach VA | 06/10/2012 | \$27.50 | \$165.00 |
| Rosnick, Harry S P O Box 360 Fredericksburg, VA 22404 | 1.Nationeide Insurance 2.insurance sales 3.Fredericksburg VA | 04/10/2012 | \$42.50 | \$170.00 |
| Rosnick, Harry S P O Box 360 Fredericksburg, VA 22404 | 1.Nationeide Insurance 2.insurance sales 3.Fredericksburg VA | 05/10/2012 | \$42.50 | \$212.50 |
| Rosnick, Harry S P O Box 360 Fredericksburg, VA 22404 | 1.Nationeide Insurance 2.insurance sales 3.Fredericksburg VA | 06/10/2012 | \$42.50 | \$255.00 |
| Spindel, Ronald Floyd 3300 Building #220 Virginia Beach, VA 23452 | 1.The Spindel Agency 2.insurance sales 3.Virginia Beach VA | 04/10/2012 | \$42.00 | \$168.00 |
| Spindel, Ronald Floyd 3300 Building #220 Virginia Beach, VA 23452 | 1.The Spindel Agency 2.insurance sales 3.Virginia Beach VA | 05/10/2012 | \$42.00 | \$210.00 |
| Spindel, Ronald Floyd 3300 Building #220 Virginia Beach, VA 23452 | 1.The Spindel Agency 2.insurance sales 3.Virginia Beach VA | 06/10/2012 | \$42.00 | \$252.00 |
| Winfield, Brian P 397 Little Neck Road Blgd 3300 # 222 Virginia Beach, VA 23452 | 1.Winfield & Associates 2.insurance sales 3.Virginia Beach VA | 05/10/2012 | \$25.00 | \$125.00 |
| Winfield, Brian P 397 Little Neck Road Blgd 3300 # 222 Virginia Beach, VA 23452 | 1.Winfield & Associates 2.insurance sales 3.Virginia Beach VA | 06/10/2012 | \$25.00 | \$150.00 |
| Total This Period | | | \$956.50 | |

No Schedule B results to display.

No Schedule C results to display.

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| Schedule D: Expenditures Person or Company Paid and Address | Item or Service | Name of Person Authorizing Expenditure | Date of Expenditure | Amount Paid |
|--|-----------------------|--|---------------------|-------------|
| Zorba's 9068 W Broad Street Henrico, VA 23294 | meals | Cheryl Parker | 04/02/2012 | \$83.12 |
| Howard, Peter K 2276 Franklin Tpke Suite 122 Danville, VA 24540 | Board meeting mileage | Cheryl Parker | 04/20/2012 | \$172.05 |
| Johnston, Ron 701 Town Center Drive Suite 700 Newport News, VA 23606 | Board meeting mileage | Cheryl Parker | 04/20/2012 | \$83.25 |
| Morris, Harold T 438 Mechunk Creek Dr Troy, VA 22974 | Board meeting mileage | Cheryl Parker | 04/20/2012 | \$77.70 |
| NAIFAPAC 2901 Telestar Ct Falls Church, VA 22042 | Misc supplies | Cheryl Parker | 04/20/2012 | \$94.43 |
| Parker, Cheryl R 3008 Virginia Beach Blvd Virginia Beach, VA 23452 | Board meeting mileage | Tom Hodges | 04/20/2012 | \$133.20 |
| Ritchie, Darrell 14343 Lee Highway Bristol, VA 24206 | Board meeting mileage | Cheryl Parker | 04/20/2012 | \$338.55 |
| Wells, W A 708 Mount Cross Road Danville, VA 24540 | Board meeting mileage | Cheryl Parker | 04/20/2012 | \$172.05 |
| Whitmore, William T 2301 Kenstock Dr Suite 203 Virginia Beach, VA 23454 | Board meeting mileage | Cheryl Parker | 04/20/2012 | \$133.20 |
| NAIFA -- Virginia 3108 N Parham Rd Suite 100-A Richmond, VA 23294 | Board meeting expense | Cheryl Parker | 04/22/2012 | \$77.97 |
| Howard, Peter K 2276 Franklin Tpke Suite 122 Danville, VA 24540 | Exec compensation | Cheryl Parker | 05/03/2012 | \$800.00 |
| Total This Period | | | | \$2,165.52 |

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| No Schedule E-1 results to display. | |
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| No Schedule E-2 results to display. | |
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No Schedule F results to display.

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| Schedule G: Statement of Funds | Number of Contributions | Amount | |
|--|--------------------------------|---------------|-------------------|
| Contributions Received This Period | | | |
| 1. Schedule A [Over \$100] | 23 | \$956.50 | |
| 2. Schedule B [Over \$100] | 0 | \$0.00 | |
| 3. Un-itemized Cash Contributions [\$100 or less] | 112 | \$1,715.00 | |
| 4. Un-itemized In-Kind Contributions [\$100 or less] | 0 | \$0.00 | |
| 5. Total | 135 | | \$2,671.50 |
| Bank Interest, Refunded Expenditures and Rebates | | | |
| 6. Schedule C [also enter on Line 17b on Schedule H] | | | \$0.00 |
| Expenditures Made This Period | | | |
| 7. Schedule B [From line 2 Above] | | \$0.00 | |
| 8. Un-itemized In-Kind contributions [From line 4 Above] | | \$0.00 | |
| 9. Schedule D [Expenditures] | | \$2,165.52 | |
| 10. Total [add lines 7, 8 and 9] | | | \$2,165.52 |
| Reconciliation of Loan Account | | | |
| 11. Beginning loan balance [from line 15 of last report] | | \$0.00 | |
| 12. Loans received this period [from Schedule E-Part 1] | | \$0.00 | |
| 13. Subtotal | | | \$0.00 |
| 14. Subtract: Loans repaid this period [from Schedule E-Part2] | | \$0.00 | |
| 15. Ending loan balance | | | \$0.00 |

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|--|------------|--------------------|--------------------|
| Schedule H: Summary of Receipts and Disbursements | | | |
| 16. Beginning Balance [Line 19 of last Report] | | \$92,749.71 | |
| 17. Receipts for Current Reporting Period: | | | |
| a. Contributions received this period [Line 5 of Schedule G] | \$2,671.50 | | |
| b. Bank interest, refunded expenditures and rebates [Line 6 of Schedule G] | \$0.00 | | |
| c. Loans received this period [Line 12 of Schedule G] | \$0.00 | | |
| d. Subtotal: Contributions and Receipts received this period | | \$2,671.50 | |
| e. Total Expendable Funds [Add Linds 16 and 17d] | | | \$95,421.21 |
| 18. Disbursements for Current Reporting Period | | | |
| a. Expenditures made this reporting period [Line 10 of Schedule G] | \$2,165.52 | | |
| b. Loans repaid this reporting period [Line 14 of Schedule G] | | \$0.00 | |
| c. Other surplus funds paid out [from Schedule I] | | \$0.00 | |
| d. Total Payments Made [Add lines 18a,18b, and 18c] | | | \$2,165.52 |
| 19. Ending Balance [Subtract Line 18b from Line 17e] | | | \$93,255.69 |
| 20. Total Unpaid Debts [from Schedule F of this report] | \$0.00 | | |
| Committee's Receipts and Disbursements - Election Cycle | | | |
| 21. Balance at Start of Election Cycle | | \$90,823.20 | |
| 22. Previous Receipts [Line 24 from last report] | \$3,429.75 | | |
| 23. Receipts from Current Reporting Previous [Line 17d above] | \$2,671.50 | | |
| 24. Total Receipts this Election Cycle [Add lines 22 and 23] | | \$6,101.25 | |
| 25. Total Funds Available [Add lines 21 and 24] | | | \$96,924.45 |
| 26. Previous Disbursements [Line 28 from last report] | \$1,503.24 | | |
| 27. Disbursements from Current Reporting Period [Line 18d above] | \$2,165.52 | | |
| 28. Total Disbursements this Election Cycle | | | \$3,668.76 |
| 29. Ending Balance | | | \$93,255.69 |