Reporting Period: 07/01/2021 Through: 12/31/2021 Page: 1 of 12

Schedule A: Direct Contributions Over \$100  Full Name of Contributor  Mailing Address of Contributor	Donor Information 1. Employer or Business (If Corporate/Company Donor: N/A) 2. Type of Business(If Corporate Donor Type of Business) 3. Business Location	Date Received	Contribution This Period	Aggregate To Date
Jim Wood for Virginia Beach City Council 3841 Prince Phillip Cir Virginia Beach, VA 23452	1. 2.Candidate 3.Virginia Beach, VA	08/25/2021	\$500.00	\$500.00
Total This Period		•	\$500.00	

Reporting Period: 07/01/2021 Through: 12/31/2021 Page: 2 of 12

Schedule B: In-Kind Contributions Over \$100 Full Name of Contributor Mailing Address of Contributor	Donor Information 1. Employer or Business (If Corporate/Company Donor: N/A) 2. Type of Business(If Corporate Donor Type of Business) 3. Business Location 4. Service/Goods Received 5. Basis used to Determine Value	Date Received	Contribution This Period	Aggregate To Date
Law Office of Gary Byler 505 S Independence Blvd #102 Virginia Beach, VA 23452	1. 2. Attorney 3. Virginia Beach, VA 4. Legal Representation 5. Fair Market Value	07/27/2021	\$500.00	\$500.00
Select Automotive 3783 Bonney Road Virginia Beach, VA 23462	<ol> <li>Car Dealership</li> <li>Virginia Beach, VA</li> <li>Convertible for Neptune Festival Parade</li> <li>Fair Market Value</li> </ol>	09/25/2021	\$250.00	\$250.00
Total This Period			\$750.00	

Friends of Michael Berlucchi (CC-19-00757)	Reporting Period: 07/01/2021 Through: 12/31/2021 Page: 3 of 12
No Schedule C results to display.	

Reporting Period: 07/01/2021 Through: 12/31/2021 Page: 4 of 12

Schedule D: Expenditures Person or Company Paid and Address	Item or Service	Name of Person Authorizing Expenditure	Date of Expenditure	Amount Paid
VPAP 1209 E. Cary Street Suite 200 Richmond, VA 23219	Donation	Michael Berlucchi	07/01/2021	\$50.00
The Virginian Pilot 150 W Brambleton Ave Norfolk, VA, VA 23510	Subscription	Michael Berlucchi	07/04/2021	\$312.00
USPS 4831 Witchduck Road Virginia Beach, VA 23462	PO Box	Michael Berlucchi	07/09/2021	\$188.00
Friends of Danica Royster 1701 Church Street Suite A Norfolk, VA 23504	Donation	Michael Berlucchi	07/26/2021	\$50.00
Berlucchi, Michael 3717 Bentley Gate Way Virginia Beach, VA 23452	Reimbursement - Dinner with Campaign Manager	Michael Berlucchi	07/28/2021	\$115.82
RPN 582 Lynnhaven Parkway Suite 202 Virginia Beach, VA 23452	RPN Event Sponsorship	Michael Berlucchi	07/28/2021	\$250.00
Facebook 1 Hacker Way Menlo Park, CA 94025	Facebook Boost	Michael Berlucchi	08/02/2021	\$25.00
Berlucchi, Michael 3717 Bentley Gate Way Virginia Beach, VA 23452	Reimbursement for City Flag Order - Constituent gifts	Michael Berlucchi	08/05/2021	\$350.64
Facebook 1 Hacker Way Menlo Park, CA 94025	Facebook Boost	Michael Berlucchi	08/09/2021	\$40.00
Coastal Virginia Chamber of Commerce 505 S Independence Blvd Suite 201 Virginia Beach, VA 23452	Membership	Michael Berlucchi	08/11/2021	\$250.00
Kirwin Development Strategies PO Box 66166 Virginia Beach, VA 23466	Consulting	Michael Berlucchi	08/14/2021	\$1,000.00
GoDaddy Operating Company 14455 N Hayden St Scottsdale, AZ 85260	SSL Renewal	Michael Berlucchi	08/20/2021	\$83.88
Facebook 1 Hacker Way Menlo Park, CA 94025	Facebook Ad	Michael Berlucchi	09/02/2021	\$50.00

1 Hacker Way

Menlo Park, CA 94025

Reporting Period: 07/01/2021 Through: 12/31/2021 Page: 5 of 12 Name of Schedule D: Expenditures Person Date of Amount Item or Service Authorizing Expenditure Paid Person or Company Paid and Address Expenditure Berlucchi, Michael Michael 3717 Bentley Gate Way Reimbursement for tickets to star spangled ball 09/03/2021 \$268.48 Berlucchi Virginia Beach, VA 23452 Berlucchi, Michael Michael 3717 Bentley Gate Way Reimbursement for City branded apparel. 09/03/2021 \$159.00 Berlucchi Virginia Beach, VA 23452 Lynnhaven River Now Michael 3663 Marlin Bay Dr Donation 09/04/2021 \$103.00 Berlucchi Virginia Beach, VA 23455 Neptune Festival Michael 265 Kings Grant Road Neptune Festival Bay Bash 09/08/2021 \$250.00 Berlucchi Virginia Beach, VA 23452 Facebook Michael 1 Hacker Way Facebook boost 09/13/2021 \$25.00 Berlucchi Menlo Park, CA 94025 Martin Thomas for Norfolk City Council Michael 109 E Main Street 09/17/2021 \$1,000.00 Donation Berlucchi Norfolk, VA 23510 Amazon Michael Office Supplies 09/21/2021 \$17.48 410 Terry Ave Berlucchi Seattle, WA 98109 GoDaddy Operating Company Michael 14455 N Hayden St Microsoft 365 Email Essentials From GoDaddy Renewal 09/24/2021 \$71.88 Berlucchi Scottsdale, AZ 85260 Cavalier Sportswear, Inc. Michael 1260 Credle Road City Branded Apparel 09/26/2021 \$208.75 Berlucchi Virginia Beach, VA 23454 Virginia Beach Historical Society Michael \$30.00 2040 Potters Road 60th Anniversary Event 09/26/2021 Berlucchi Virginia Beach, VA 23454 Facebook Michael 1 Hacker Way 09/30/2021 \$50.00 Facebook Boost Berlucchi Menlo Park, CA 94025 Hampton Roads Black Caucus Michael P.O. Box 2692 Hampton Roads Black Caucus Breakfast of Champions 09/30/2021 \$30.00 Berlucchi Virginia Beach, VA 23450 Facebook Michael

Facebook Boost

10/07/2021

Berlucchi

\$40.00

			. «90.	
Schedule D: Expenditures Person or Company Paid and Address	Item or Service	Name of Person Authorizing Expenditure	Date of Expenditure	Amount Paid
Apple Lynnhaven Mall 701 Lynnhaven Pkwy Virginia Beach, VA 23452	Office Supplies	Michael Berlucchi	10/19/2021	\$51.94
Amazon 410 Terry Ave Seattle, WA 98109	Office supplies	Michael Berlucchi	10/20/2021	\$9.42
HH Collins Square 4554 Virginia Beach BLVD Virginia Beach, VA 23464	Supplies for Green Run Trunk or Treat	Michael Berlucchi	10/22/2021	\$10.58
Target 4554 Virginia Beach blvd Virginia Beach, VA 23462	Supplies for Green Run Trunk or Treat	Michael Berlucchi	10/22/2021	\$81.04
Wal Mart 4821 VB Blvd Virginia Beach, VA 23462	Supplies for Green Run Trunk or Treat	Michael Berlucchi	10/22/2021	\$4.24
Berlucchi, Michael 3717 Bentley Gate Way Virginia Beach, VA 23452	Reimbursement for notecards/stationery and dinner with campaign team	Michael Berlucchi	10/24/2021	\$524.59
Facebook 1 Hacker Way Menlo Park, CA 94025	Ad	Michael Berlucchi	10/26/2021	\$40.00
Zoom 55 Almaden Boulevard Sixth Floor San Jose, CA 95113	Zoom Subscription	Michael Berlucchi	10/26/2021	\$157.40
Paper Source 25 S Clark St Chicago, IL 60603	Return Labels	Michael Berlucchi	10/27/2021	\$36.63
Princess Anne High School Marching Band Parents Association 4400 Va Beach Blvd Va Beach, VA 23462	Donation to Princess Anne High School Marching Band Parents Association	Michael Berlucchi	11/20/2021	\$100.00
Cavalier Sportswear, Inc. 1260 Credle Road Virginia Beach, VA 23454	branded apparel	Michael Berlucchi	11/24/2021	\$25.13
Virginia Voices International P.O. Box 8812 Virginia Beach, VA 23450	Donation	Michael Berlucchi	11/30/2021	\$50.00
Berlucchi, Michael 3717 Bentley Gate Way Virginia Beach, VA 23452	Reimbursement Holiday Gifts for Campaign Staff/Volunteers	Michael Berlucchi	12/02/2021	\$413.40

Schedule D: Expenditures

4831 Witchduck Road

Inaugural Committee

Merrifield, VA 22116

Green Run Collegiate

Virginia Beach, VA 23452

1700 Dahlia Drive

14455 N Hayden St

**Constant Contact** 

Facebook

The Sill

**RPVB** 

2955 VB BLVD

1 Hacker Way

1601 Trapelo Road

Waltham, MA 02451

Menlo Park, CA 94025

448 Amsterdam Ave

New York, NY 10024

Virginia Beach, VA 23452

Scottsdale, AZ 85260

P.O. BOX 3950

Virginia Beach, VA 23462

**USPS** 

Reporting Period: 07/01/2021 Through: 12/31/2021 Page: 7 of 12 Name of Person Date of Amount Item or Service Paid Authorizing Expenditure Person or Company Paid and Address Expenditure Michael 12/03/2021 Postage \$24.60 Berlucchi Michael Spirit of Faith Prayer Breakfast 12/13/2021 \$100.00 Berlucchi Michael Donation 12/15/2021 \$500.00 Berlucchi GoDaddy Operating Company Michael Basic Managed WordPress Websites Renewal 12/17/2021 \$119.88 Berlucchi Michael \$378.00 **Email Services** 12/22/2021 Berlucchi

Michael

Michael

Michael

Berlucchi

Berlucchi

Berlucchi

12/22/2021

12/28/2021

12/30/2021

\$193.00

\$65.12

\$150.00

Total This Period \$8,053.90

Ticket to legislative send off dinner

Advertisement

Get Well Gift - Plant

Friends of Michael Berlucchi (CC-19-00757)	Reporting Period: 07/01/2021 Through: 12/31/202 Page: 8 of 12		
No Schedule E-1 results to display.			

Friends of Michael Berlucchi (CC-19-00757)	Reporting Period: 07/01/2021 Through: Page:	12/31/2021 9 of 12
No Schedule E-2 results to display.		

Friends of Michael Berlucchi (CC-19-00757)	Reporting Period: 07/01/2021 Through: 12/31/2021 Page: 10 of 12
No Schedule F results to display.	

15. Ending loan balance

Reporting Period: 07/01/2021 Through: 12/31/2021 Page: 11 of 12

\$0.00

Schedule G: Statement of Funds	Number of Contributions	Amount	
Contributions Received This Period			
1. Schedule A [Over \$100]	1	\$500.00	
2. Schedule B [Over \$100]	2	\$750.00	
3. Un-itemized Cash Contributions [\$100 or less]	0	\$0.00	
4. Un-itemized In-Kind Contributions [\$100 or less]	0	\$0.00	
5. Total	3		\$1,250.00
Bank Interest, Refunded Expenditures and Rebates			
6. Schedule C [also enter on Line 17b on Schedule H]			\$0.00
Expenditures Made This Period			
7. Schedule B [From line 2 Above]		\$750.00	
8. Un-itemized In-Kind contributions [From line 4 Above]		\$0.00	
9. Schedule D [Expenditures]		\$8,053.90	
10. Total [add lines 7, 8 and 9]			\$8,803.90
Reconciliation of Loan Account			
11. Beginning loan balance [from line 15 of last report]		\$0.00	
12. Loans received this period [from Schedule E-Part 1]		\$0.00	
13. Subtotal			\$0.00
14. Subtract: Loans repaid this period [from Schedule E-Part2]		\$0.00	

Reporting Period: 07/01/2021 Through: 12/31/2021 Page: 12 of 12

			Page: 12 of 12
Schedule H: Summary of Receipts and Disbursements			
16. Beginning Balance [Line 19 of last Report]		\$22,088.55	
17. Receipts for Current Reporting Period:			
a. Contributions received this period [Line 5 of Schedule G]	\$1,250.00		
b. Bank interest, refunded expenditures and rebates [Line 6 of Schedule G]	\$0.00		
c. Loans received this period [Line 12 of Schedule G]	\$0.00		
d. Subtotal: Contributions and Receipts received this period		\$1,250.00	
e. Total Expendable Funds [Add Linds 16 and 17d]			\$23,338.55
18. Disbursements for Current Reporting Period			
Expenditures made this reporting period [Line 10 of Schedule G]	\$8,803.90		
b. Loans repaid this reporting period [Line 14 of Schedule G]		\$0.00	
c. Other surplus funds paid out [from Schedule I]		\$0.00	
d. Total Payments Made [Add lines 18a,18b, and 18c]			\$8,803.90
19. Ending Balance [Subtract Line 18b from Line 17e]			\$14,534.65
20. Total Unpaid Debts [from Schedule F of this report]	\$0.00		
Committee's Receipts and Disbursements - Election Cycle			
21. Balance at Start of Election Cycle		\$25,167.04	
22. Previous Receipts [Line 24 from last report]	\$250.00		
23. Receipts from Current Reporting Previous [Line 17d above]	\$1,250.00		
24. Total Receipts this Election Cycle [Add lines 22 and 23]		\$1,500.00	
25. Total Funds Available [Add lines 21 and 24]			\$26,667.04
26. Previous Disbursements [Line 28 from last report]	\$3,328.49		
27. Disbursements from Current Reporting Period [Line 18d above]	\$8,803.90		
28. Total Disbursements this Election Cycle			\$12,132.39
29. Ending Balance			\$14,534.65