

| Schedule A: Direct Contributions Over \$100                                                                       | Donor Information<br>1. Employer or Business (If Corporate/Company Donor: N/A)<br>2. Type of Business(If Corporate Donor Type of Business)<br>3. Business Location | Date Received | Contribution This Period | Aggregate To Date |
|-------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------|--------------------------|-------------------|
| Full Name of Contributor<br>Mailing Address of Contributor                                                        |                                                                                                                                                                    |               |                          |                   |
| Davenport for Virginia Beach Mayor - Ben Davenport<br>1604 Hilltop West Exec Ctr #305<br>VIRGINIA BEACH, VA 23454 | 1.<br>2.Political committee<br>3.VIRGINIA BEACH                                                                                                                    | 10/26/2019    | \$2,500.00               | \$5,000.00        |
| Havekost, Karen<br>421 Lakewood Circle<br>VA Beach, VA 23451                                                      | 1.City of Virginia Beach<br>2.administrative services manager<br>3.Virginia Beach VA                                                                               | 10/30/2019    | \$15.00                  | \$140.00          |
| Kellam, Edwin<br>8005 Blanford Road<br>Norfolk, VA 23505                                                          | 1.Ware Insurance<br>2.insurance<br>3.VA Beach, VA                                                                                                                  | 11/04/2019    | \$500.00                 | \$1,000.00        |
| Lang, James T<br>1000 Woodwind Way<br>Chesapeake, VA 23320                                                        | 1.Pender and Coward PC<br>2.Attorney and COO<br>3.VA Beach, VA                                                                                                     | 10/28/2019    | \$250.00                 | \$250.00          |
| Luria, Elaine<br>PO Box 66191<br>VA Beach, VA 23466                                                               | 1.Virginia Congress<br>2.Congresswoman<br>3.Norfolk, VA                                                                                                            | 11/04/2019    | \$1,000.00               | \$1,000.00        |
| Malbon, Harriet and John<br>1402 Carolyn Dr<br>VA Beach, VA 23451                                                 | 1.xx<br>2.retired<br>3.VA Beach, VA                                                                                                                                | 10/27/2019    | \$500.00                 | \$1,000.00        |
| Rock Fish<br>1601 Atlantic Ave<br>VA Beach, VA 23451                                                              | 1.<br>2.restaurant<br>3.VA Beach, VA                                                                                                                               | 11/01/2019    | \$2,000.00               | \$2,000.00        |
| Thompson, Bruce L<br>300 32nd Street<br>500<br>VA Beach, VA 23451                                                 | 1.Gold Key PHR<br>2.hospitality CEO<br>3.VA Beach, VA                                                                                                              | 11/01/2019    | \$1,000.00               | \$1,000.00        |
| Thompson, Joshua and Joy<br>464 Southside Rd<br>VA Beach, VA 23451                                                | 1.xx<br>2.retired<br>3.VA Beach, VA                                                                                                                                | 11/01/2019    | \$2,000.00               | \$2,000.00        |
| United Virginia PAC<br>PO Box 47<br>Richmond, VA 23218                                                            | 1.<br>2.PAC<br>3.Richmond, VA                                                                                                                                      | 11/04/2019    | \$500.00                 | \$500.00          |
| Total This Period                                                                                                 |                                                                                                                                                                    |               | \$10,265.00              |                   |

| Schedule B: In-Kind Contributions Over \$100<br><br>Full Name of Contributor<br>Mailing Address of Contributor | Donor Information<br>1. Employer or Business (If Corporate/Company Donor: N/A)<br>2. Type of Business(If Corporate Donor Type of Business)<br>3. Business Location<br>4. Service/Goods Received<br>5. Basis used to Determine Value | Date<br>Received | Contribution<br>This Period | Aggregate<br>To Date |
|----------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------|-----------------------------|----------------------|
| AR Branding and Communications LLC<br>PO Box 4914<br>VA Beach, VA 23454                                        | 1.<br>2. Communications<br>3. VA Beach, VA<br>4. Communication and branding<br>5. Actual Cost                                                                                                                                       | 11/18/2019       | \$3,000.00                  | \$3,000.00           |
| Total This Period                                                                                              |                                                                                                                                                                                                                                     |                  | \$3,000.00                  |                      |

No Schedule C results to display.

| Schedule D: Expenditures<br>Person or Company Paid and Address                  | Item or Service                                  | Name of Person Authorizing Expenditure | Date of Expenditure | Amount Paid |
|---------------------------------------------------------------------------------|--------------------------------------------------|----------------------------------------|---------------------|-------------|
| Deliver Strategies LLC<br>P.O. Box 100970<br>Arlington, VA 22210                | Professional Services Direct mailers and postage | Friends of Laura Wood Habr             | 10/28/2019          | \$17,659.89 |
| FedEx<br>729 First Colonial Rd<br>101<br>VA Beach, VA 23451                     | mailing                                          | Friends of Laura Wood Habr             | 10/28/2019          | \$6.56      |
| Deliver Strategies LLC<br>P.O. Box 100970<br>Arlington, VA 22210                | Professional Services Direct mailers and postage | Friends of Laura Wood Habr             | 10/29/2019          | \$20,087.62 |
| Entercom Radio<br>236 Clearfield Ave<br>206<br>VA Beach, VA 23462               | Campaign ads on radio                            | Friends of Laura Wood Habr             | 10/29/2019          | \$5,001.40  |
| FedEx<br>729 First Colonial Rd<br>101<br>VA Beach, VA 23451                     | FedEx                                            | Friends of Laura Wood Habr             | 10/30/2019          | \$9.39      |
| Economy Printing Inc<br>4519 George Washington Hwy.<br>Portsmouth, VA 23702     | Walk Cards                                       | Friends of Laura Wood Habr             | 11/01/2019          | \$1,037.74  |
| Mailchimp C/O The Rocket Science Group, LLC<br>675 Ponce De Leon Ave NE<br>5000 | Newsletter                                       | Friends of Laura Wood Habr             | 11/01/2019          | \$29.99     |
| ACTBLUE VIRGINIA<br>PO Box 441146<br>Somerville, MA 02144                       | Act Blue fees                                    | Friends of Laura Wood Habr             | 11/04/2019          | \$57.40     |
| NAACP<br>PO Box 61114<br>VA Beach, VA 23452                                     | Freedom Banquet                                  | Friends of Laura Wood Habr             | 11/06/2019          | \$60.00     |
| AR Branding and Communications LLC<br>PO Box 4914<br>VA Beach, VA 23454         | Communication and branding                       | Friends of Laura Wood Habr             | 11/15/2019          | \$864.06    |
| Croc's 19th Street Bistro<br>620 19th Street<br>Virginia Beach, VA 23451        | Election night and Appreciation night events     | Friends of Laura Wood Habr             | 11/18/2019          | \$2,325.45  |
| Total This Period                                                               |                                                  |                                        |                     | \$47,139.50 |

| Schedule E: Itemization of Loans Received<br>Full Name of Lender and Address | Full Name of Co-Borrower, Guarantor or Endorser<br>Address | Date<br>Received | Amount of<br>Loan This<br>Period | Remaining<br>Loan<br>Balance |
|------------------------------------------------------------------------------|------------------------------------------------------------|------------------|----------------------------------|------------------------------|
| Habr, Laura Wood<br>620 19th Street<br>VIRGINIA BEACH, VA 23451              |                                                            | 10/28/2019       | \$44,521.12                      | \$44,521.12                  |
| Total This Period                                                            |                                                            |                  |                                  |                              |

No Schedule E-2 results to display.

| Schedule F: Debts remaining Unpaid as of this Report                    | Purpose of Obligation       | Date Debt Incurred | Amount Remaining Unpaid |
|-------------------------------------------------------------------------|-----------------------------|--------------------|-------------------------|
| Name and Address of Creditor                                            |                             |                    |                         |
| Crocs 19th Street Bistro<br>620 19th Street<br>VIRGINIA BEACH, VA 23451 | Campaign kick-off reception | 06/11/2019         | \$1,013.00              |
| Habr, Laura Wood<br>620 19th Street<br>VIRGINIA BEACH, VA 23451         |                             | 05/17/2019         | \$100.00                |
| Habr, Laura Wood<br>620 19th Street<br>VIRGINIA BEACH, VA 23451         |                             | 10/28/2019         | \$44,521.12             |
| Total This Period                                                       |                             |                    | \$45,634.12             |

| <b>Schedule G: Statement of Funds</b>                          | <b>Number of Contributions</b> | <b>Amount</b> |                    |
|----------------------------------------------------------------|--------------------------------|---------------|--------------------|
| <b>Contributions Received This Period</b>                      |                                |               |                    |
| 1. Schedule A [Over \$100]                                     | 10                             | \$10,265.00   |                    |
| 2. Schedule B [Over \$100]                                     | 1                              | \$3,000.00    |                    |
| 3. Un-itemized Cash Contributions [\$100 or less]              | 10                             | \$662.50      |                    |
| 4. Un-itemized In-Kind Contributions [\$100 or less]           | 0                              | \$0.00        |                    |
| <b>5. Total</b>                                                | <b>21</b>                      |               | <b>\$13,927.50</b> |
| <b>Bank Interest, Refunded Expenditures and Rebates</b>        |                                |               |                    |
| <b>6. Schedule C [also enter on Line 17b on Schedule H]</b>    |                                |               | <b>\$0.00</b>      |
| <b>Expenditures Made This Period</b>                           |                                |               |                    |
| 7. Schedule B [From line 2 Above]                              |                                | \$3,000.00    |                    |
| 8. Un-itemized In-Kind contributions [From line 4 Above]       |                                | \$0.00        |                    |
| 9. Schedule D [Expenditures]                                   |                                | \$47,139.50   |                    |
| <b>10. Total [add lines 7, 8 and 9]</b>                        |                                |               | <b>\$50,139.50</b> |
| <b>Reconciliation of Loan Account</b>                          |                                |               |                    |
| 11. Beginning loan balance [from line 15 of last report]       |                                | \$100.00      |                    |
| 12. Loans received this period [from Schedule E-Part 1]        |                                | \$44,521.12   |                    |
| <b>13. Subtotal</b>                                            |                                |               | <b>\$44,621.12</b> |
| 14. Subtract: Loans repaid this period [from Schedule E-Part2] |                                | \$0.00        |                    |
| <b>15. Ending loan balance</b>                                 |                                |               | <b>\$44,621.12</b> |

|                                                                            |             |                 |                     |
|----------------------------------------------------------------------------|-------------|-----------------|---------------------|
| <b>Schedule H: Summary of Receipts and Disbursements</b>                   |             |                 |                     |
| <b>16. Beginning Balance [Line 19 of last Report]</b>                      |             | <b>\$567.30</b> |                     |
| <b>17. Receipts for Current Reporting Period:</b>                          |             |                 |                     |
| a. Contributions received this period [Line 5 of Schedule G]               | \$13,927.50 |                 |                     |
| b. Bank interest, refunded expenditures and rebates [Line 6 of Schedule G] | \$0.00      |                 |                     |
| c. Loans received this period [Line 12 of Schedule G]                      | \$44,521.12 |                 |                     |
| d. Subtotal: Contributions and Receipts received this period               |             | \$58,448.62     |                     |
| <b>e. Total Expendable Funds [Add Linds 16 and 17d]</b>                    |             |                 | <b>\$59,015.92</b>  |
| <b>18. Disbursements for Current Reporting Period</b>                      |             |                 |                     |
| a. Expenditures made this reporting period [Line 10 of Schedule G]         | \$50,139.50 |                 |                     |
| b. Loans repaid this reporting period [Line 14 of Schedule G]              |             | \$0.00          |                     |
| c. Other surplus funds paid out [from Schedule I]                          |             | \$0.00          |                     |
| d. Total Payments Made [Add lines 18a,18b, and 18c]                        |             |                 | \$50,139.50         |
| <b>19. Ending Balance [Subtract Line 18b from Line 17e]</b>                |             |                 | <b>\$8,876.42</b>   |
| 20. Total Unpaid Debts [from Schedule F of this report]                    | \$45,634.12 |                 |                     |
| <b>Committee's Receipts and Disbursements - Election Cycle</b>             |             |                 |                     |
| 21. Balance at Start of Election Cycle                                     |             | \$0.00          |                     |
| 22. Previous Receipts [Line 24 from last report]                           | \$75,517.50 |                 |                     |
| 23. Receipts from Current Reporting Previous [Line 17d above]              | \$58,448.62 |                 |                     |
| 24. Total Receipts this Election Cycle [Add lines 22 and 23]               |             | \$133,966.12    |                     |
| <b>25. Total Funds Available [Add lines 21 and 24]</b>                     |             |                 | <b>\$133,966.12</b> |
| 26. Previous Disbursements [Line 28 from last report]                      | \$74,950.20 |                 |                     |
| 27. Disbursements from Current Reporting Period [Line 18d above]           | \$50,139.50 |                 |                     |
| <b>28. Total Disbursements this Election Cycle</b>                         |             |                 | <b>\$125,089.70</b> |
| <b>29. Ending Balance</b>                                                  |             |                 | <b>\$8,876.42</b>   |