Reporting Period: 10/27/2017 Through: 11/30/2017 Page:

| Schedule A: Direct Contributions Over \$100 <br> Full Name of Contributor Mailing Address of Contributor | Donor Information <br> 1. Employer or Business (If Corporate/Company Donor: N/A) <br> 2. Type of Business(If Corporate Donor Type of Business) <br> 3. Business Location | Date Received | Contribution This Period | Aggregate To Date |
| :---: | :---: | :---: | :---: | :---: |
| Mastracco, Vincent J. 150 W. Main Street Norfolk, VA 23510 | 1.Kaufman \& Canoles 2.Attorney <br> 3.Norfolk, VA | 10/30/2017 | \$500.00 | \$500.00 |
| Smith, Gigi 1721 Rally Drive Virginia Beach, VA 23454 | 1.Office of the Clerk of the Circuit Court 2.Deputy Clerk <br> 3.Virginia Beach, VA | 11/02/2017 | \$150.00 | \$150.00 |
| Total This Period |  |  | \$650.00 |  |

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| Schedule B: In-Kind Contributions Over \$100 <br> Full Name of Contributor Mailing Address of Contributor | Donor Information <br> 1. Employer or Business (If Corporate/Company Donor: N/A) <br> 2. Type of Business(If Corporate Donor Type of Business) <br> 3. Business Location <br> 4. Service/Goods Received <br> 5. Basis used to Determine Value | Date Received | Contribution This Period | Aggregate To Date |
| :---: | :---: | :---: | :---: | :---: |
| Hieatt, Kathy 5718 E. Hastings Arch Virginia Beach, VA 23462 | 1. Virginia Beach Sheriff's Office <br> 2. Communications <br> 3. Virginia Beach, VA <br> 4. Communications and marketing services <br> 5. Fair Market Value | 11/30/2017 | \$1,440.00 | \$5,120.00 |
| Republican Party of Virginia 115 E. Grace Street Richmond, VA 23219 | 1. <br> 2. Political Party <br> 3. Richmond, VA <br> 4. Direct mail <br> 5. Actual Cost | 11/03/2017 | \$13,882.24 | \$13,882.24 |
| Total This Period |  |  | \$15,322.24 |  |

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| Schedule D: Expenditures <br> Person or Company Paid and Address | Item or Service | Name of Person Authorizing Expenditure | Date of Expenditure | Amount Paid |
| :---: | :---: | :---: | :---: | :---: |
| Republican Party of Virginia 115 E. Grace Street Richmond, VA 23219 | Printing \& postage | Will Payne | 10/27/2017 | \$14,000.00 |
| 7-Eleven 853 First Colonial Road Virginia Beach, VA 23451 | Gas | Will Payne | 10/30/2017 | \$30.00 |
| Dunkin\&\#39; Donuts 208 N Birdneck Road Virginia Beach, VA 23451 | Volunteer snacks | Will Payne | 10/30/2017 | \$21.18 |
| Hobby Lobby <br> 2858 Virginia Beach Blvd Virginia Beach, VA 23452 | Hoedown expenses | Will Payne | 10/30/2017 | \$22.19 |
| Party City 3754 Virginia Beach Boulevard Virginia Beach, VA 23452 | Hoedown supplies | Will Payne | 10/30/2017 | \$45.51 |
| Bull Moose Strategies, LLC 10213 Raintree Commons Lane Henrico, VA 23238 | Consulting | Will Payne | 10/31/2017 | \$1,000.00 |
| Howard, Reed <br> 4344 Country Club Circle Virginia Beach, VA 23455 | Consulting | Will Payne | 10/31/2017 | \$1,250.00 |
| Silvers, David <br> 1718 Leckie Street <br> Portsmouth, VA 23704 | Voter canvassing | Will Payne | 10/31/2017 | \$350.00 |
| Sunoco <br> 409 Laskin Road <br> Virginia Beach, VA 23451 | Gas | Will Payne | 10/31/2017 | \$30.00 |
| Verizon Wireless <br> Post Office Box 25505 <br> Lehigh Valley, PA 18002 | Phone service | Will Payne | 10/31/2017 | \$37.20 |
| Blue Moon Taphouse 333 Waterside Drive Suite 108 <br> Norfolk, VA 23510 | Volunteer meal | Will Payne | 11/01/2017 | \$75.94 |
| Facebook, Inc. 1601 Willow Road Menlo Park, CA 94025 | Digital marketing | Will Payne | 11/01/2017 | \$74.42 |
| Howard, Reed 4344 Country Club Circle Virginia Beach, VA 23455 | Consulting | Will Payne | 11/01/2017 | \$1,250.00 |

Reporting Period: 10/27/2017 Through: 11/30/2017 Page:

| Schedule D: Expenditures <br> Person or Company Paid and Address | Item or Service | Name of Person Authorizing Expenditure | Date of Expenditure | Amount <br> Paid |
| :---: | :---: | :---: | :---: | :---: |
| Pound, Feinstein \& Associates 5614 Connecticut Avenue NW Suite 270 Washington, DC 20015 | Digital advertising | Will Payne | 11/01/2017 | \$4,300.00 |
| Verizon Wireless <br> Post Office Box 25505 <br> Lehigh Valley, PA 18002 | Phone expenses | Will Payne | 11/01/2017 | \$73.98 |
| Intuit Inc. <br> 2632 Marine Way <br> Mountain View, CA 94039 | Software | Will Payne | 11/02/2017 | \$379.95 |
| Prime Storage <br> 2424 Casteleton Commerce Way Virginia Beach, VA 23456 | Storage | Will Payne | 11/02/2017 | \$440.00 |
| Chick\&\#39;s Oyster Bar 2143 Vista Circle Virginia Beach, VA 23451 | Volunteer meal | Will Payne | 11/06/2017 | \$122.81 |
| Facebook, Inc. 1601 Willow Road Menlo Park, CA 94025 | Digital marketing | Will Payne | 11/07/2017 | \$27.76 |
| Facebook, Inc. 1601 Willow Road Menlo Park, CA 94025 | Digital marketing | Will Payne | 11/07/2017 | \$472.31 |
| 7-Eleven 853 First Colonial Road Virginia Beach, VA 23451 | Election Day supplies | Will Payne | 11/08/2017 | \$3.49 |
| Cookies By Design <br> 4001 Virginia Beach Boulevard Suite 125 <br> Virginia Beach, VA 23452 | Election Day supplies | Will Payne | 11/08/2017 | \$107.33 |
| Food Lion <br> 1077 VA Beach Boulevard Virginia Beach, VA 23454 | Election Day supplies | Will Payne | 11/08/2017 | \$103.87 |
| Pizza Hut 4576 Virginia Beach Boulevard Virginia Beach, VA 23462 | Election Day volunteer meal | Will Payne | 11/08/2017 | \$107.40 |
| Holiday Inn 5655 Greenwich Road Virginia Beach, VA 23462 | Election night hostpitality suite | Will Payne | 11/09/2017 | \$120.56 |
| Holiday Inn 5655 Greenwich Road Virginia Beach, VA 23462 | Election night hostpitality suite | Will Payne | 11/09/2017 | \$177.56 |

Reporting Period: 10/27/2017 Through: 11/30/2017
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| Schedule D: Expenditures <br> Person or Company Paid and Address | Item or Service | Name of Person Authorizing Expenditure | Date of Expenditure | Amount Paid |
| :---: | :---: | :---: | :---: | :---: |
| Bull Moose Strategies, LLC 10213 Raintree Commons Lane Henrico, VA 23238 | Consulting | Will Payne | 11/12/2017 | \$1,000.00 |
| Hieatt, Kathy <br> 5718 E. Hastings Arch <br> Virginia Beach, VA 23462 | Consulting | Will Payne | 11/12/2017 | \$500.00 |
| Howard, Reed 4344 Country Club Circle Virginia Beach, VA 23455 | Consulting | Will Payne | 11/12/2017 | \$1,000.00 |
| Republican Party of Virginia Beach 2955 Virginia Beach Boulevard Suite 105 Virginia Beach, VA 23452 | Election night sponsor | Will Payne | 11/12/2017 | \$300.00 |
| Silvers, David <br> 1718 Leckie Street <br> Portsmouth, VA 23704 | Voter canvassing | Will Payne | 11/12/2017 | \$130.00 |
| USPS <br> 2509 George Mason Drive Virginia Beach, VA 23456 | Postal box rental | Will Payne | 11/13/2017 | \$112.00 |
| Constant Contact 1601 Trapelo Road Waltham, MA 02451 | Email marketing | Will Payne | 11/20/2017 | \$481.50 |
| Adobe Systems Incorporated 345 Park Avenue <br> San Jose, CA 95110 | Software | Will Payne | 11/24/2017 | \$479.88 |
| McIntosh, Robert 1425 Lotus Drive Virginia Beach, VA 23456 | Reimbursement for travel expenses | Will Payne | 11/28/2017 | \$47.31 |
| Verizon Wireless <br> Post Office Box 25505 <br> Lehigh Valley, PA 18002 | Phone service | Will Payne | 11/29/2017 | \$37.20 |
| Anedot <br> P.O. Box 84314 <br> Baton Rouge, LA 70884 | Processing fees | Will Payne | 11/30/2017 | \$20.30 |
| Total This Period |  |  |  | \$28,731.65 |

No Schedule E-2 results to display.

| Schedule G: Statement of Funds | Number of <br> Contributions | Amount |  |
| :--- | :--- | :--- | :--- |
| Contributions Received This Period |  |  |  |
| 1. Schedule A [Over \$100] | 2 | $\$ 650.00$ |  |
| 2. Schedule B [Over \$100] | 2 | $\$ 15,322.24$ |  |
| 3. Un-itemized Cash Contributions [\$100 or less] | 0 | $\$ 0.00$ |  |
| 4. Un-itemized In-Kind Contributions [\$100 or less] | 0 | $\$ 0.00$ |  |
| 5. Total | 4 |  | $\$ 15,972.24$ |
| Bank Interest, Refunded Expenditures and Rebates |  |  |  |
| 6. Schedule C [also enter on Line 17b on Schedule H] |  | $\$ 0.00$ |  |
| Expenditures Made This Period |  | $\$ 28,731.65$ |  |
| 7. Schedule B [From line 2 Above] |  |  |  |
| 8. Un-itemized In-Kind contributions [From line 4 Above] |  | $\$ 0.00$ |  |
| 9. Schedule D [Expenditures] |  | $\$ 0.00$ |  |
| 10. Total [add lines 7, 8 and 9] |  |  |  |
| Reconciliation of Loan Account |  | $\$ 0.00$ |  |
| 11. Beginning loan balance [from line 15 of last report] |  |  |  |
| 12. Loans received this period [from Schedule E-Part 1] |  |  | $\$ 0.00$ |
| 13. Subtotal |  |  |  |
| 14. Subtract: Loans repaid this period [from Schedule E-Part2] |  |  |  |
| 15. Ending loan balance |  |  |  |


| Schedule H: Summary of Receipts and Disbursements |  |  |  |
| :---: | :---: | :---: | :---: |
| 16. Beginning Balance [Line 19 of last Report] |  | \$34,193.75 |  |
| 17. Receipts for Current Reporting Period: |  |  |  |
| a. Contributions received this period [Line 5 of Schedule G] | \$15,972.24 |  |  |
| b. Bank interest, refunded expenditures and rebates [Line 6 of Schedule G] | \$0.00 |  |  |
| c. Loans received this period [Line 12 of Schedule G] | \$0.00 |  |  |
| d. Subtotal: Contributions and Receipts received this period |  | \$15,972.24 |  |
| e. Total Expendable Funds [Add Linds 16 and 17d] |  |  | \$50,165.99 |
| 18. Disbursements for Current Reporting Period |  |  |  |
| a. Expenditures made this reporting period [Line 10 of Schedule G] | \$44,053.89 |  |  |
| b. Loans repaid this reporting period [Line 14 of Schedule G] |  | \$0.00 |  |
| c. Other surplus funds paid out [from Schedule I] |  | \$0.00 |  |
| d. Total Payments Made [Add lines 18a, 18b, and 18c] |  |  | \$44,053.89 |
| 19. Ending Balance [Subtract Line 18b from Line 17e] |  |  | \$6,112.10 |
| 20. Total Unpaid Debts [from Schedule F of this report] | \$0.00 |  |  |
| Committee's Receipts and Disbursements - Election Cycle |  |  |  |
| 21. Balance at Start of Election Cycle |  | \$4,963.53 |  |
| 22. Previous Receipts [Line 24 from last report] | \$184,342.63 |  |  |
| 23. Receipts from Current Reporting Previous [Line 17d above] | \$15,972.24 |  |  |
| 24. Total Receipts this Election Cycle [Add lines 22 and 23] |  | \$200,314.87 |  |
| 25. Total Funds Available [Add lines 21 and 24] |  |  | \$205,278.40 |
| 26. Previous Disbursements [Line 28 from last report] | \$155,112.41 |  |  |
| 27. Disbursements from Current Reporting Period [Line 18d above] | \$44,053.89 |  |  |
| 28. Total Disbursements this Election Cycle |  |  | \$199,166.30 |
| 29. Ending Balance |  |  | \$6,112.10 |

